

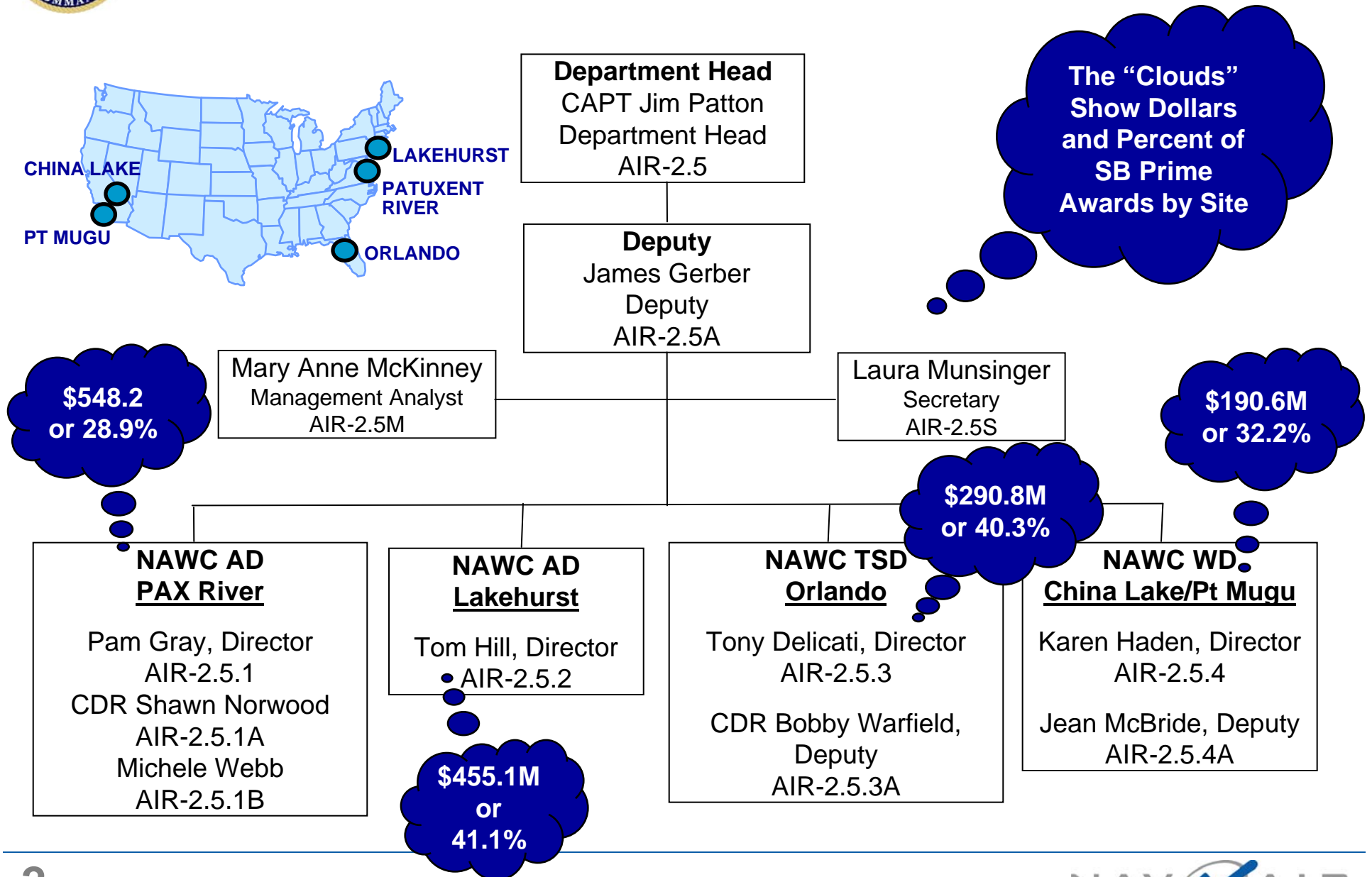


NAVAIR Aircraft Support Contracts Department (AIR-2.5) Overview

PRESENTED BY:
CAPT Jim Patton, SC, USN
AIR-2.5 Department Head
28 October 2009



AIR-2.5 Contracts Department





AIR-2.5: Aircraft Support Contracts

Department: *What We Do*

Our mission is to provide contracting support, acquisition guidance, and business advice to our customers. Our customers include:

- Aircraft Division, Patuxent River, MD (NAWC AD)
- Aircraft Division, Lakehurst, NJ (NAWC AD)
- Training Systems Division, Orlando, FL (NAWC TSD)
- Weapons Division, China Lake, CA (NAWC, WD)
- NAVAIR HQ Competencies: (AIR-1.0, 2.0, 4.0, 5.0, 6.0, 7.0, 10.0, & 11.0)
- PEOs and PMAs



AIR-2.5: Aircraft Support Contracts

Department: *What We Don't Do*

We do not provide Naval Facilities Engineering Command (NAVFAC) or Commander Naval Installations (CNI) related contracts support. For those SBs with these capabilities, please contact:

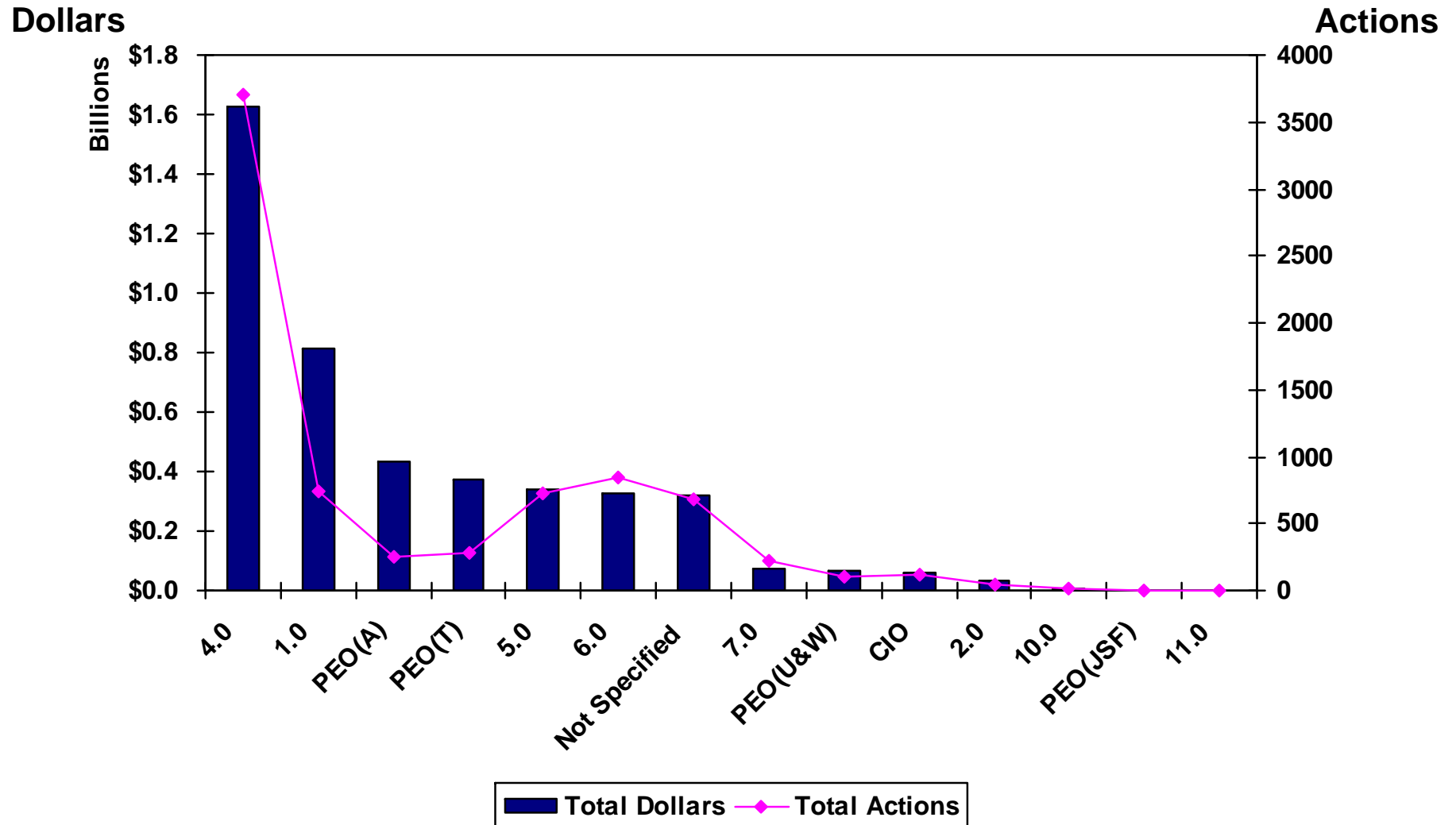
--NAVFAC: Barbara Thompson @ (301) 757-4918 or
Karen Williams @ (301) 757-4937

--CNI/NDW/FISC: LCDR Martin Barlow, Base Supply
Officer @ (301) 342-1801



AIR-2.5

Fiscal Year 09



*Data Source: NAVAIR Obligations Database as of October 15, 2009, including obligations greater than or equal to \$25K



AIR-2.5 FY09 Top 25 PSCs / What We Buy

PSC	PSC Description	Total Dollars	Total Actions
R425	ENGINEERING AND TECHNICAL SERVICES	\$ 552,981,954.85	2075
R408	PROGRAM MANAGEMENT/SUPPORT SERVICES	\$ 263,142,774.40	499
6910	TRAINING AIDS	\$ 260,953,955.62	379
1680	MISCL AIRCRAFT ACCESSORIES COMPS	\$ 255,123,658.82	315
R706	LOGISTICS SUPPORT SERVICES	\$ 236,338,139.62	798
6930	OPERATION TRAINING DEVICES	\$ 196,058,098.00	144
1710	AIRCRAFT LANDING EQUIPMENT	\$ 181,353,943.01	229
AC65	R&D-ELECTRONICS & COMM EQ-OPSY DEV	\$ 167,896,502.93	172
J069	MAINT-REP OF TRAINING AIDS-DEVICES	\$ 151,669,118.25	343
J015	MAINT-REP OF AIRCRAFT	\$ 133,419,051.73	75
1720	AIRCRAFT LAUNCHING EQUIPMENT	\$ 121,671,509.16	73
AC62	R&D-ELECTRONICS & COMM EQ-A RES/EXP	\$ 116,632,102.48	508
AC63	R&D-ELECTRONICS & COMM EQ-ADV DEV	\$ 112,101,447.57	230
5845	UNDERWATER SOUND EQUIPMENT	\$ 101,639,509.43	47
6625	ELECT ELECTRONIC MEASURING INSTRUMT	\$ 87,302,833.20	257
K016	MOD OF AIRCRAFT COMPONENTS	\$ 74,264,310.27	293
AC61	R&D-ELECTRONICS & COMM EQ-B RES	\$ 58,801,499.18	451
J066	MAINT-REP OF INSTRUMENTS & LAB EQ	\$ 54,182,057.53	242
U099	OTHER ED & TRNG SVCS	\$ 53,688,449.18	445
AC15	DEFENSE AIRCRAFT (OPERATIONAL)	\$ 43,211,805.06	35
R499	OTHER PROFESSIONAL SERVICES	\$ 42,715,951.96	251
D307	AUTOMATED INFORMATION SYSTEM SVCS	\$ 41,083,008.92	79
J058	MAINT-REP OF COMMUNICATION EQ	\$ 41,022,139.33	126
AC13	DEFENSE AIRCRAFT (ADVANCED)	\$ 40,756,843.77	67
1730	AIRCRAFT GROUND SERVICING EQUIPMENT	\$ 39,805,533.19	154
		\$3,427,816,197.46	8287

*Data Source: FPDS-NG as of October 15, 2009



Ideas on Increasing Your Business Opportunities

- Work Closely with the Small Business Office and NAVAIR Technical Points of Contact
- If not part of the SeaPort team, then suggest pursuing this status
 - For a list of SeaPort-e Prime Contractors visit:
<https://auction.seaport.navy.mil/Bid/PPContractListing.aspx>. Their SeaPort web pages are linked within the 'Contract Number' column
- Monitor Sources Sought Announcements and Synopsis in FEDBIZOPS @ <http://www.fedbizopps.gov/>
- Market Your Firm by Presenting Technical Capabilities to Prospective *Technical* Customers



AIR-2.5 Focus Areas

- Acquisition Planning/review processes
- Rapid prototyping/response
- Use of Seaport-E



Thank you...any questions?

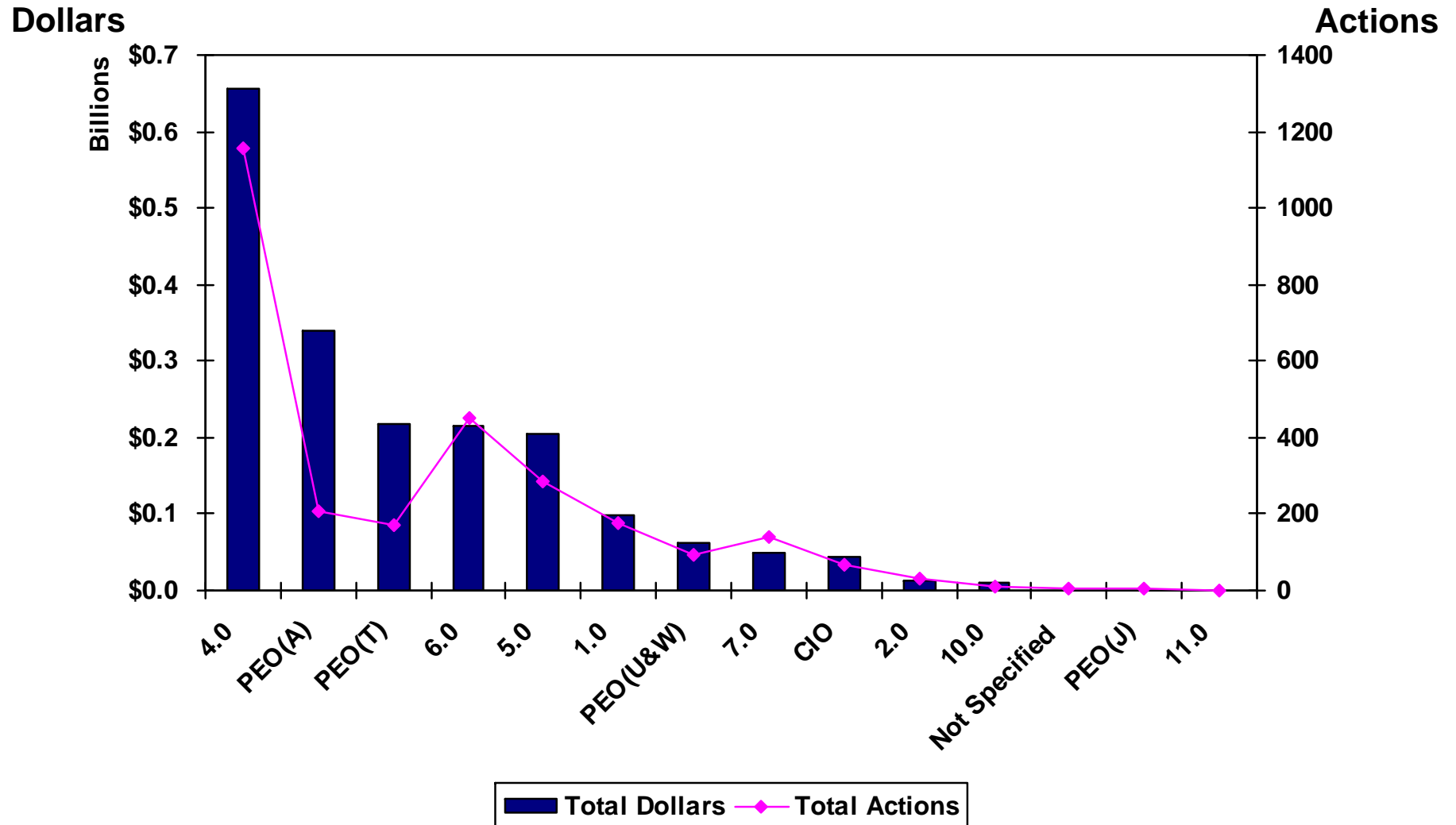


Back-Up



AIR-2.5.1 Pax River

Fiscal Year 09

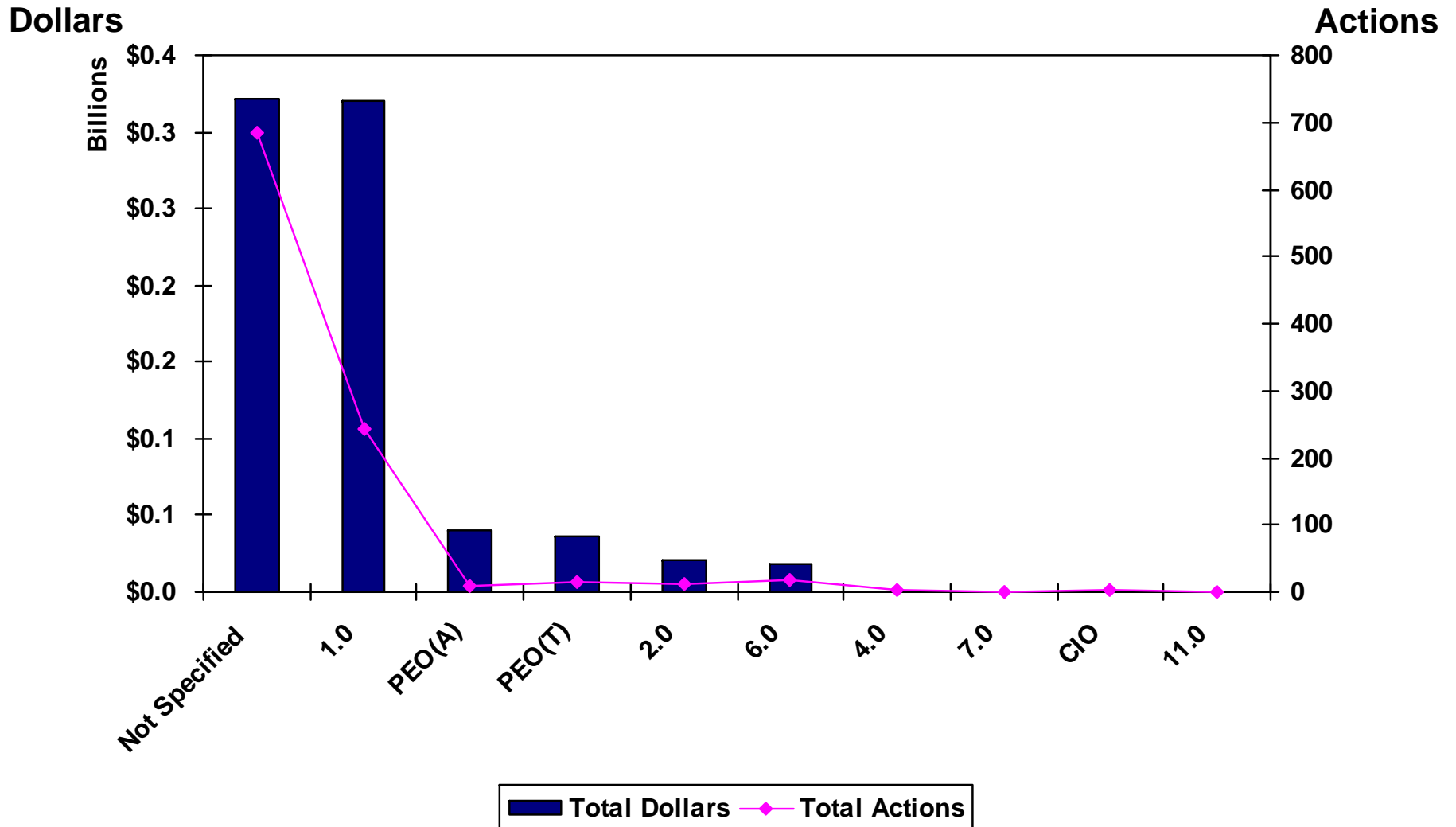


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AIR-2.5.3 Pax River

Fiscal Year 09

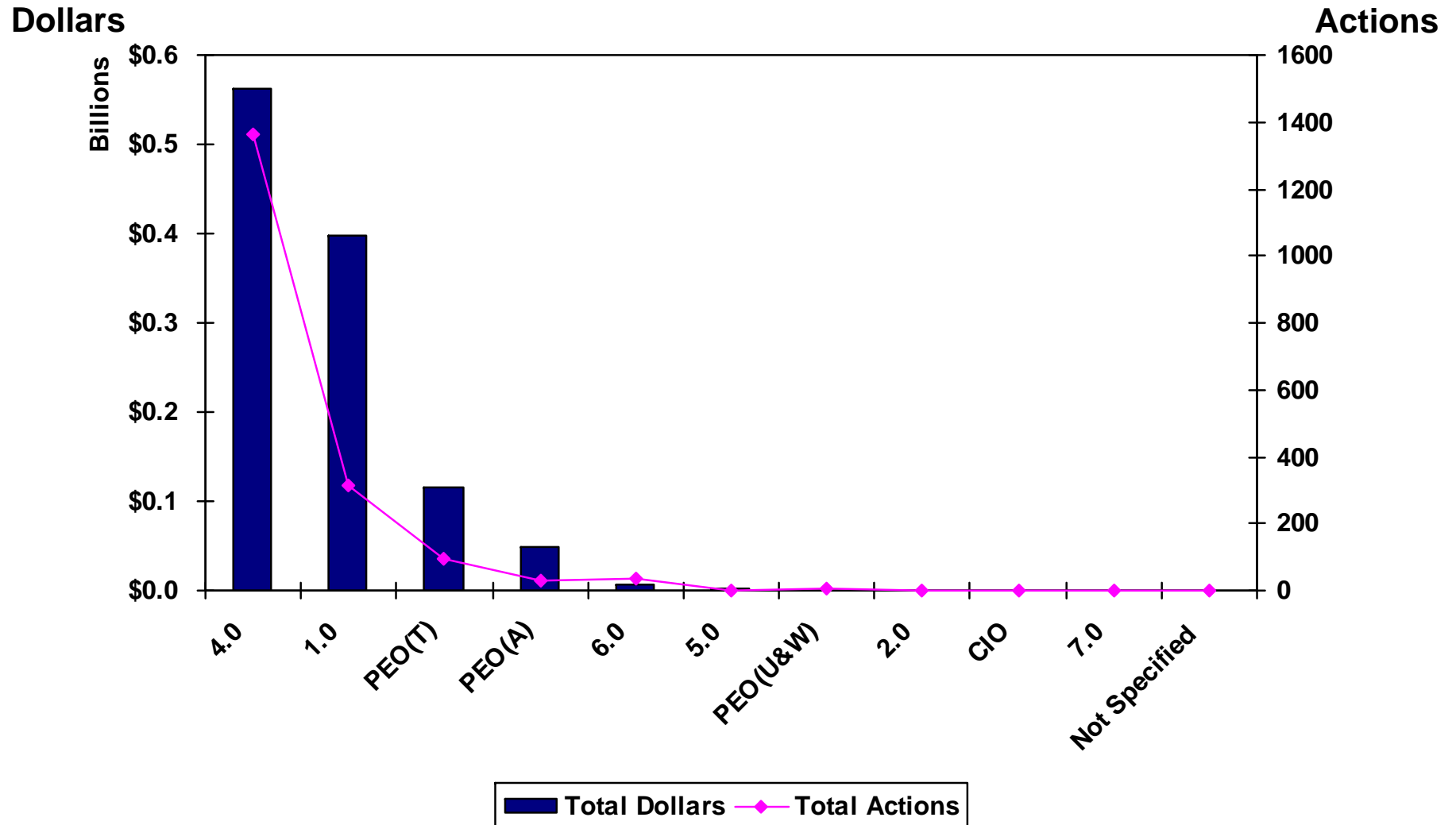


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AIR-2.5.2 Pax River

Fiscal Year 09

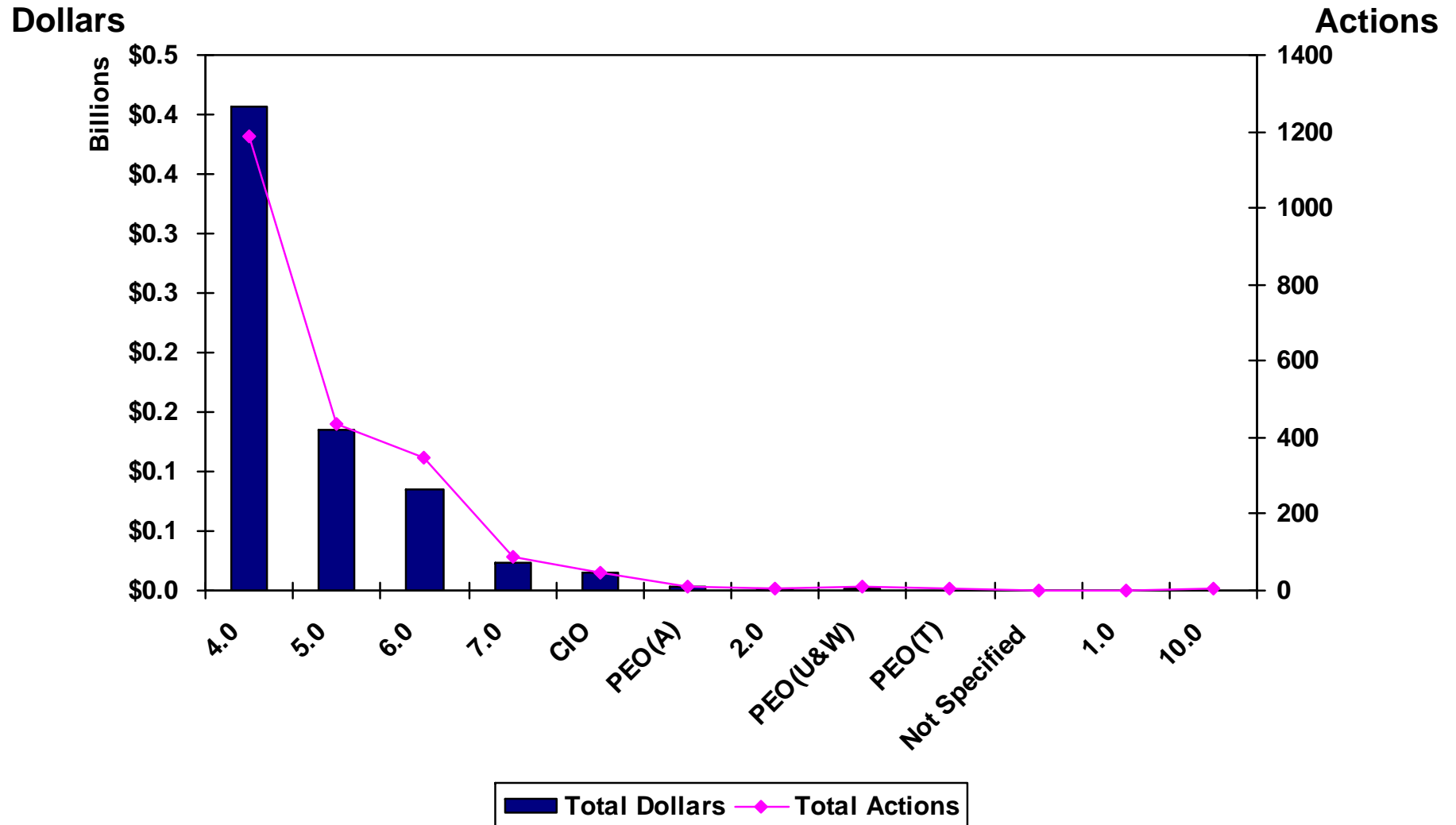


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AIR-2.5.4 Pax River

Fiscal Year 09



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